## GENERAL ASSEMBLY OF NORTH CAROLINA SESSION 2015

S

## SENATE BILL 694 Commerce Committee Substitute Adopted 4/28/15

	Short Title:	: Employee Misclassification Reform.	(Public)
	Sponsors:		
	Referred to:	):	
		March 30, 2015	
1		A BILL TO BE ENTITLED	
2	AN ACT TO	O ENACT THE EMPLOYEE FAIR CLASSIFICATION ACT.	
3		al Assembly of North Carolina enacts:	
4			
5		MPLOYEE FAIR CLASSIFICATION ACT	
6		SECTION 1.1. Chapter 143 of the General Statutes is amended by	adding a new
7	Article to re		
8		"Article 81.	
9		"Employee Fair Classification Act.	
10	" <u>§ 143-760.</u>		
11		rticle shall be known and may be cited as the "Employee Fair Classifica	tion Act."
12		. Definitions; scope.	
13	<u>(a)</u>	The following definitions apply in this Article:	
14	(	(1) Employ As defined by G.S. 95-25.2(3).	
15	<u>(</u>	(2) Employee Any individual that is defined as an employ	<u>ee by either</u>
16		G.S. 95-25.2(4), 96-1(10), 97-2(2), or 105-163.1(4). The term d	oes not mean
17		an individual who is an independent contractor.	
18	<u>(</u>	(3) Employee Classification Division or Division The	e Employee
19		Classification Division within the OSBM.	
20	(	(4) Employee misclassification. – Avoiding tax liabilities and other	er obligations
21		imposed by Chapter 95, 96, 97, or 105 of the General	Statutes by
22		misclassifying an employee as an independent contractor.	-
23	(	(5) Employer. – Any individual or entity that employs one or mo	re employees
24	_	as defined by G.S. 97-2(3).	
25	(	(6) OSBM. – Office of State Budget and Management.	
26	(b) I	Nothing in this Article shall be construed, or is intended, to change the	e definition of
27	"employer"	' or "employee" under any other provision of law.	
28	· · ·	2. Employee Classification Division.	
29		The Employee Classification Division is established within the Of	fice of State
30		Management.	
31	-	The State Budget Director shall appoint a director of the Division to	serve at the
32		rector's pleasure with such authority as the Director deems necessary	
33		e Division in carrying out the purposes of this Article. The director sha	
34		tate Human Resources Act and shall devote his or her entire time to the	
35		The director may delegate any duties and responsibilities as may be	



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1	ensure the p	roper	management of the Division. The director's salary shall I	be set by the State
2	Budget Direct	ctor.		
3	<u>(c)</u> <u>T</u>	The St	ate Budget Director may employ clerical staff, investigate	ors, and other staff
4	within the D	Divisio	on as is necessary for the Division to perform its duties	under this Article.
5	Notwithstand	ding (	Chapters 126, 143A, and 143B of the General Statutes or a	my other provision
6	of law, the d	directo	or may hire or fire personnel and transfer personnel within	the Division. The
7	Division sha	all be	provided with adequate offices in which the Division's rea	cords shall be kept
8	and its offic	cial bu	siness transacted during regular business hours. The Div	<u>ision shall also be</u>
9	provided wit	th nec	essary office furniture, stationery, and other supplies.	
10			ffice of the State Chief Information Officer shall ensure the	-
11	provided wi	th all	necessary access to the Government Data Analytics Ce	enter and all other
12	information	techn	ology services.	
13	" <u>§ 143-763.</u>	Divis	sion powers and duties.	
14	<u>(a)</u> <u>T</u>	The Di	vision shall have the following duties:	
15	(1	1)	Be available during business hours to receive repo	orts of employee
16			misclassification by telephonic, written, or electronic com	munication.
17	(2	<u>2)</u>	Investigate reports of employee misclassification, coordinate	ate with, and assist
18			all relevant State agencies in recovering any back taxes	s, wages, benefits,
19			penalties, or other monies owed as a result of an emp	loyer engaging in
20			employee misclassification.	
21	(3	<u>3)</u>	Assess administrative civil penalties for instance	es of employee
22			misclassification as set forth in G.S. 143-765.	
23	<u>(</u> 4	<u>4)</u>	Refer contested penalty assessments to the Office	of Administrative
24			Hearings for an in-person hearing.	
25	(4	5)	Where provided by law, coordinate with relevant State ag	encies and District
26			Attorneys' offices in the prosecution of employers and in	dividuals who fail
27			to pay civil assessments or penalties assessed as a result	of the employer or
28			individual's involvement in employee misclassification.	
29	<u>(6</u>	<u>6)</u>	Provide all relevant information pertaining to each inst	stance of reported
30			employee misclassification to the North Carolina Department	
31			North Carolina Department of Revenue, the North Carolina Department of R	rolina Division of
32			Employment Security, and the North Carolina Industria	al Commission to
33			facilitate investigation of potential violations of Chapter 1	143, 96, 97, or 105
34			of the General Statutes.	
35	<u>()</u>	7)	Create a publicly available notice that includes the defin	
36			misclassification and indicates the civil penalties	provided for in
37			<u>G.S. 143-765.</u>	
38	<u>(8</u>	<u>8)</u>	Develop methods and strategies for information shari	ng between State
39			agencies in order to proactively identify possible insta	nces of employee
40			misclassification.	-
41	<u>(</u>	<u>9)</u>	Develop methods and strategies to educate employers, e	mployees, and the
42			public about proper classification of employees and	the prevention of
43			employee misclassification.	
44	(1	10)	Establish training modules and materials pertaining to the	e investigation and
45			enforcement of incidents of employee misclassification	for use by State
46			agency investigators and law enforcement agencies.	
47	<u>(b)</u> <u>T</u>	The di	rector shall appoint an informal advisory council to advi	ise the director on
48			jurisdiction of the Division. The members of the advi	sory council shall
49	include, at a	minir	<u>num:</u>	
50	(1	1)	The following officers or the officer's designee:	
51			<u>a.</u> <u>Commissioner of Labor.</u>	

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1		b. Secretary of Revenue.	
2		c. Chairman of the Industrial Commission.	
3		d. Assistant Secretary of Commerce for the Div	ision of Employment
4		Security.	<u> </u>
5	(2)	A representative of workers in this State.	
6	$\frac{(2)}{(3)}$	A representative of employers in this State.	
7		of the council shall not receive compensation, pe	r diem, or expense
8		from the State Treasury for their service on the advisory co	
9		ater than October 1 of each year, the Division shall pu	
10		vernor and to the Joint Legislative Commission on Gover	
11		ninistration of this Article, together with any recommend	-
12		. This report shall include, at a minimum, the number of	
13		received, the number and amount of back taxes, wages,	
14		sessed, the amount of back taxes, wages, benefits, pena	-
15		e number of cases referred to each State agency.	tites, or other momes
16		termination of independent contractor status.	
17		<u>collowing factors shall be considered in determining wheth</u>	her an individual is an
18		tractor for purposes of this Article:	
19	(1)	Whether the individual is engaged in an independent	business calling or
20	<u>(1)</u>	occupation.	<u>busiliess, calling, or</u>
20	<u>(2)</u>	Whether the individual is to have the independent use	of his or her special
22	<u>(2)</u>	skill, knowledge, or training in the execution of the wor	_
22	<u>(3)</u>	Whether the individual is doing a specified piece of we	
23 24	<u>(5)</u>	for a lump sum or upon a quantitative basis.	or at a fixed price of
24	(4)	Whether the individual is not subject to discharge bec	ause he or she adonts
26	<u>(+)</u>	one method of doing the work rather than another.	ause ne or she adopts
20	(5)	Whether the individual is not in the regular employ of	the other contracting
28	<u>(J)</u>	• • •	the other contracting
29	(6)	party. Whether the individual is free to use such assistants as	s he or she may think
30	<u>(0)</u>	proper.	<u>s ne or she may unik</u>
31	(7)	Whether the individual has full control over such assist	ante
32	$\frac{(7)}{(8)}$	Whether the individual has full control over such assist Whether the individual selects his or her own time.	<u>unts.</u>
33		presence of one or more of the foregoing factors is not of	controlling nor is the
33 34		of the foregoing factors required in determining whether	-
35	independent con		
36		provisions of this section are intended to codify the holdi	ng in Haves v Board
37		Elon College, 224 N.C. 11 (1944). Other factors consist	
38		sidered in making a determination under this section.	ont with that holding
39		nployee misclassification prohibited; civil penalties; r	anastad instances of
40		assification.	epeateu instances of
41		oyee misclassification is prohibited.	
42		employer who is found by the Division to have e	ngaged in employee
43		after being assessed any back taxes, wages, benefits	
43 44		State agency as a result of misclassifying one or more	<b>-</b>
45		alendar years shall be assessed a civil penalty of no grea	1 1
46	-	) per misclassified employee for any future inst	
40 47		In determining the amount of the penalty to be assessed	
47 48		ree of willfulness or negligence by the employer in enga	
48 49		a. The penalty herein provided shall be assessed	
49 50		, with the right to a hearing conducted by the Indu	
50		ting within 30 days after notice of the assessment of the	
51	requested III will	and wrann 50 days after notice of the assessment of the	penany. Entorcement

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1	of the penalty shall be made by the Office of the Attorney General. The clear proceeds of
2	penalties provided for in this subsection shall be remitted to the Civil Penalty and Forfeiture
3	Fund in accordance with G.S. 115C-457.2.
4	(c) Nothing in this section shall be construed to create a private right of action, at law or
5	in equity, for the activities prohibited by this Article.
6	" <u>§ 143-766. Temporary amnesty program.</u>
7	(a) The Division shall establish and administer a temporary amnesty program for the
8	purpose of encouraging voluntary self-reporting by employers currently engaging in employee
9	misclassification. Every employer participating in the temporary amnesty program shall be
10	immune from the civil penalties provided for in G.S. 143-765 for past instances of employee
11	misclassification that are voluntarily self-reported by the employer in accordance with the
12	procedures of the temporary amnesty program.
13	(b) <u>The Division shall establish procedures for participation in the temporary amnesty</u>
14	program. These procedures shall require, at a minimum, that a participating employer:
15	(1) File an application with the Division on a form prescribed by the Division on
16	or before April 1, 2016. This form shall require, at a minimum, the
17 18	employer's name, physical address, mailing address, telephone number,
18 19	Social Security number or taxpayer ID number, and disclosure of all actual or potential instances of employee misclassification. If available, this form
20	shall require the employer's registered agent, drivers license number, license
20 21	number(s), and issuing agency of all licenses issued by a State licensing
22	board.
23	(2) Comply with any and all determinations made or directives issued by the
23 24	Division pertaining to the employer's application and compliance with this
25	Article.
26	(c) Nothing in this section shall be construed to limit the liability of a participating
27	employer in any civil or criminal matter not provided for by this Article.
28	"§ 143-767. Occupational licensing boards and commissions; notice requirement;
29	applicant certification.
30	(a) Every State occupational licensing board or commission that is authorized to issue
31	any license, permit, or certification shall include on every application for licensure, permit, or
32	certification, or application for renewal of the same, a certification that the applicant has read
33	and understands the employee misclassification notice set forth in G.S. 143-763(a)(7).
34	(b) Every applicant for a license, permit, or certification issued by a State occupational
35	licensing board or commission shall truthfully certify on the appropriate application that the
36	applicant has read and understands the employee misclassification notice set forth in
37	<u>G.S. 143-763(a)(7).</u>
38	(c) <u>An occupational licensing board or commission shall deny the license, permit, or</u>
39 40	certification application of any applicant who fails to comply with the certification requirement
40 41	set forth in subsection (b) of this section.
41 42	" <u>§ 143-768. Confidentiality; access to records.</u> The records of the Division that are not civil penalty assessments or final orders relating to
42 43	an appeal of a civil penalty assessment, insofar as they refer to reported violations,
43 44	investigations, or other enforcement actions taken by the Division, are not public records under
45	G.S. 132-1, but are subject to inspection by State and federal agencies as required by the
46	provisions of this Article and Chapters 95, 96, 97, and 105 of the General Statutes."
47	SECTION 1.2. G.S. 97-5.1 is repealed.
48	<b>r</b>
49	PART II. MISCLASSIFICATION NOTICE ADDED TO NCDOL POSTERS
50	SECTION 2.1. G.S. 95-25.15(c) reads as rewritten:

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"(c) A poster sur	nmarizing the major provisions of	this Article shall be displayed in
every establishment sub	ject to this Article. This poster shal	I also include notice indicating the
following:	· · · · ·	•
	worker who is defined as an em	ployee by either G.S. 95-25.2(4),
95-47	.1(6), 143-174, 96-1(10), 97-2(2), 0	or 105-163.1(4) shall be treated as
an em	ployee unless the individual is an in	dependent contractor.
<u>(2)</u> <u>Any</u>	employee who believes that they	y have been misclassified as an
	endent contractor by their empl	loyer may report the suspected
miscl	assification to the Employee Classifi	ication Division.
	physical location, mailing address	
	ss where alleged incidents of en	
report	ed to the Employee Classification D	Division."
	S AND OTHER REQUIREMEN	<b>IS CONCERNING EMPLOYEE</b>
MISCLASSIFICATIO		
	<b>.1.</b> G.S. 87-11 reads as rewritten:	once incompetency ate , hearing
	of license; charges of fraud, neglig ssuance of certificate.	ence, incompetency, etc., nearing
· · · · · · · · · · · · · · · · · · ·	hall have the power to refuse to issu	ue or renew or revoke suspend or
	license or to issue a reprimand or	· 1 ·
	ed under this Article is found guilty	
	ligence, incompetency, or miscond	
	iolation of any provision of this A	
	S. 143-765(b) that has been upheld	
	er to revoke, suspend, or otherwise	
act as a qualifying pa	urty for a license to practice gen	neral contracting, as provided in
G.S. 87-10(c), for any c	opartnership, corporation or any oth	her organization or combination, if
that person committed a	ny act in violation of the provisions	s of this section and the Board may
1 2	against the individual license held by	- I
	may prefer charges of fraud, deceit,	
	censed under this Article. The charg	
	submitted to the Board. The charges	-
•	ed or trivial, shall be heard and dete	
	hapter 150B of the General Statutes.	
	all adopt and publish guidelines, co	
	suspension and revocation of licens	
	tion of employee misclassification and state that engaging in employe	
revocation of a license is		e inisclassification is grounds for
	nall establish and maintain a system	whereby detailed records are kent
	ainst each licensee. This record shall	
	plaint, investigatory action taken b	
Board, and the disposition		by the Bourd, any mange by the
_	ay reissue a license to any person,	firm or corporation whose license
	vided, five or more members of	-
	e Board may deem sufficient.	
	nediately notify the Secretary of Sta	te of its findings in the case of the
	r of the reissuance of a revoked licer	
A certificate of licen	se to replace any certificate lost, de	stroyed or mutilated may be issued
subject to the rules and r	egulations of the Board.	

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(e) The Board shall be entitled to recover its reasonable administrative costs associated
with the investigation and prosecution of a violation of this Article or rules or regulations of the
Board up to a maximum of five thousand dollars (\$5,000) for any licensee or qualifying party
found to have committed any of the following:
(1) Fraud or deceit in obtaining a license.
(2) Gross negligence, incompetency, or misconduct in the practice of general
contracting.
(3) Willful violation of any provision of this Article."
SECTION 3.2. G.S. 143-59.2(a) reads as rewritten:
"(a) Ineligible Vendors. – A vendor is not entitled to enter into a contract for goods or
services with any department, institution, or agency of the State government subject to the
provisions of this Article if any officer or director of the vendor, or any owner if the vendor is
an unincorporated business entity, within five years prior to the date of the bid solicitation, has
been assessed a civil penalty pursuant to G.S. 143-765(b) that has been upheld upon final
adjudication, or within 10 years immediately prior to the date of the bid solicitation, has been
convicted of any violation of Chapter 78A of the General Statutes or the Securities Act of 1933
or the Securities Exchange Act of 1934."
<b>SECTION 3.3.</b> G.S. 153A-134 is amended by adding a new subsection to read:
"(d) An applicant subject to regulation and licensure by a county under this section shal
certify to the county on the relevant application that the applicant has read and understands the
employee misclassification notice required under G.S. 143-763(a)(7)."
<b>SECTION 3.4.</b> G.S. 160A-194 is amended by adding a new subsection to read:
"(d) An applicant subject to regulation and licensure by a city under this section shal
certify to the city on the relevant application that the applicant has read and understands the
employee misclassification notice required under G.S. 143-763(a)(7)."
SECTION 3.5. G.S. 153A-360 reads as rewritten:
"§ 153A-360. Inspections of work in progress.
(a) As the work pursuant to a permit progresses, local inspectors shall make as many
inspections of the work as may be necessary to satisfy them that it is being done according to
the provisions of the applicable State and local laws and local ordinances and regulations and
of the terms of the permit. In exercising this power, each member of the inspection departmen
has a right, upon presentation of proper credentials, to enter on any premises within the
territorial jurisdiction of the department at any reasonable hour for the purposes of inspection of
other enforcement action. If a permit has been obtained by an owner exempt from licensure
under G.S. 87-1(b)(2), no inspection shall be conducted without the owner being personally
present, unless the plans for the building were drawn and sealed by an architect licensed
pursuant to Chapter 83A of the General Statutes.
(b) Each owner shall certify to the county on the relevant application that the owner has
read and understands the employee misclassification notice required under G.S. 143-763(a)(7).
SECTION 3.6. G.S. 160A-420 reads as rewritten:
"§ 160A-420. Inspections of work in progress.
(a) As the work pursuant to a permit progresses, local inspectors shall make as many
inspections thereof as may be necessary to satisfy them that the work is being done according
to the provisions of any applicable State and local laws and of the terms of the permit. In
exercising this power, members of the inspection department shall have a right to enter on any
premises within the jurisdiction of the department at all reasonable hours for the purposes of
inspection or other enforcement action, upon presentation of proper credentials. If a permit has
been obtained by an owner exempt from licensure under G.S. 87-1(b)(2), no inspection shall be
been obtained by an owner exempt from needsure under 0.5. 67-1(0)(2), no inspection shall be
conducted without the owner being personally present, unless the plans for the building were

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1 2	<u>(b)</u> read and		owner shall certify to the city on the relevant application that ands the employee misclassification notice required under G.S.	
3 4 5 6 7	FOR NE	EWSPRI SECT	EMPLOYMENT INSURANCE AND WORKERS' CON INT EMPLOYEES FION 4.1. G.S. 96-1 reads as rewritten: nd definitions.	<b>MPENSATION</b>
8 9	 (b)	Defin	itions. – The following definitions apply in this Chapter:	
10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31		(12)	<ul> <li>Employment Defined in section 3306 of the Code, with additions and exclusions: <ul> <li>a. Additions The term includes service all of the folloo</li> <li><u>1.</u> Service to a governmental unit, unit.</li> <li><u>2.</u> Service to a nonprofit organization, ororganiza</li> <li><u>3.</u> Service to an Indian tribe as described in 3306(c)(8) of the Code.</li> <li><u>4.</u> Service described in section 3306(c)(15)(A) Code involving delivery or distribution of shopping news or involving the sale of magazines.</li> </ul> </li> <li>b. Exclusions The term excludes all of the following: <ul> <li>1. Service performed by an independent contracted</li> <li>2. Service by one or more of the following in individual is authorized to exercise independent control over the performance of the work and solely by way of commission: <ul> <li>A. A real estate broker, as defined in G.S. B. A securities salesman, as defined in G.</li> </ul> </li> </ul></li></ul>	wing: ation. 3306(c)(7) and or (B) of the newspapers or newspapers or newspapers or or. ty or nonprofit Code. dividuals if the nt judgment and is compensated 93A-2.
32 33		" SEC1	<b>TION 4.2.</b> G.S. 97-2(2) reads as rewritten:	
34 35	"§ <b>97-2.</b> When		<b>ions.</b> n this Article, unless the context otherwise requires:	
36 37 38 39 40 41 42 43 44 45 46 47 48 49 50 51		 (2)	Employee. – The term "employee" means every person employment under any appointment or contract of hire or express or implied, oral or written, including aliens, an whether lawfully or unlawfully employed, but excluding employment is both casual and not in the course of the profession, or occupation of his employer, and as relatin employed by the State, the term "employee" shall include employees of the State, including such as are elected by the p General Assembly, or appointed by the Governor to serve part-time or fee basis, either with or without the confirmation as relating to municipal corporations and political subdivision the term "employee" shall include all officers and emplincluding such as are elected by the people. The term "e include members of the North Carolina National Guard while duty under orders of the Governor and members of the North	apprenticeship, ad also minors, persons whose trade, business, ng to those so all officers and beople, or by the on a per diem, n of the Senate; ons of the State, bloyees thereof, employee" shall e on State active

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Defense Militia while on State active duty under orders of the Governor. The term "employee" shall include deputy sheriffs and all persons acting in the capacity of deputy sheriffs, whether appointed by the sheriff or by the governing body of the county and whether serving on a fee basis or on a salary basis, or whether deputy sheriffs serving upon a full-time basis or a part-time basis, and including deputy sheriffs appointed to serve in an emergency, but as to those so appointed, only during the continuation of the emergency. The sheriff shall furnish to the board of county commissioners a complete list of all deputy sheriffs named or appointed by him immediately after their appointment and notify the board of commissioners of any changes made therein promptly after such changes are made. Any reference to an employee who has been injured shall, when the employee is dead, include also the employee's legal representative, dependents, and other persons to whom compensation may be payable: Provided, further, that any employee, as herein defined, of a municipality, county, or of the State of North Carolina, while engaged in the discharge of the employee's official duty outside the jurisdictional or territorial limits of the municipality, county, or the State of North Carolina and while acting pursuant to authorization or instruction from any superior officer, shall have the same rights under this Article as if such duty or activity were performed within the territorial boundary limits of their employer.

Every executive officer elected or appointed and empowered in accordance with the charter and bylaws of a corporation shall be considered as an employee of such corporation under this Article.

Any such executive officer of a corporation may, notwithstanding any other provision of this Article, be exempt from the coverage of the corporation's insurance contract by such corporation's specifically excluding such executive officer in such contract of insurance, and the exclusion to remove such executive officer from the coverage shall continue for the period such contract of insurance is in effect, and during such period such executive officers thus exempted from the coverage of the insurance contract shall not be employees of such corporation under this Article.

All county agricultural extension service employees who do not receive official federal appointments as employees of the United States Department of Agriculture and who are field faculty members with professional rank as designated in the memorandum of understanding between the North Carolina Agricultural Extension Service, North Carolina State University, A & T State University, and the boards of county commissioners shall be deemed to be employees of the State of North Carolina. All other county agricultural extension service employees paid from State or county funds shall be deemed to be employees of the county board of commissioners in the county in which the employee is employed for purposes of workers' compensation.

The term "employee" shall also include members of the Civil Air Patrol currently certified pursuant to G.S. 143B-1031(a) when performing duties in the course and scope of a State-approved mission pursuant to Subpart C of Part 5 of Article 13 of Chapter 143B of the General Statutes.

"Employee" shall not include any person performing voluntary service as a ski patrolman who receives no compensation for such services other than meals or lodging or the use of ski tow or ski lift facilities or any combination thereof.

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1	Any sole proprietor or partner of a business or any member of a limited
2	liability company may elect to be included as an employee under the
3	workers' compensation coverage of such business if he is actively engaged in
4	the operation of the business and if the insurer is notified of his election to
5	be so included. Any such sole proprietor or partner or member of a limited
6	liability company shall, upon such election, be entitled to employee benefits
7	and be subject to employee responsibilities prescribed in this Article.
8	Employee" shall include an authorized pickup firefighter of the North
9	Carolina Forest Service of the Department of Agriculture and Consumer
0	Services when that individual is engaged in emergency fire suppression
1	activities for the North Carolina Forest Service. As used in this section,
2	"authorized pickup firefighter" means an individual who has completed
3	required fire suppression training as a wildland firefighter and who is
14	available as needed by the North Carolina Forest Service for emergency fire
15	suppression activities, including immediate dispatch to wildfires and standby
6	for initial attack on fires during periods of high fire danger.
7	It shall be a rebuttable presumption that the term "employee" shall not
8	include any person performing services in the sale of newspapers or
19	magazines to ultimate consumers under an arrangement whereby the
20	newspapers or magazines are to be sold by that person at a fixed price and
21	the person's compensation is based on the retention of the excess of the fixed
22	price over the amount at which the newspapers or magazines are charged to
23	the person."
24	
25	PART V. SEVERABILITY
26	<b>SECTION 5.1.</b> If any section or provision of this act is declared unconstitutional or
27	invalid by the courts, it does not affect the validity of this act as a whole or any part other than
28	the part so declared to be unconstitutional or invalid.
.9	
0	PART VI. EFFECTIVE DATE

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**SECTION 6.1.** This act becomes effective July 1, 2015.