GENERAL ASSEMBLY OF NORTH CAROLINA SESSION 2007

SENATE BILL 527

| Short Title: Contracts With Automatic Renewal Clauses. |
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(Public)

Senators Berger of Franklin; Clodfelter, Cowell, Kinnaird, and Snow. Sponsors:

Referred to: Commerce, Small Business and Entrepreneurship.

March 6, 2007

| 1 | A BILL TO BE ENTITLED | | | |
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| 2 | AN ACT TO REQUIRE BUSINESSES THAT SELL PRODUCTS OR SERVICES TO | | | |
| 3 | CONSUMERS PURSUANT TO CONTRACTS THAT AUTOMATICALLY | | | |
| 4 | RENEW UNLESS THE CONSUMERS CANCEL THE CONTRACTS TO | | | |
| 5 | DISCLOSE THE RENEWAL CLAUSES AND, FOR CONTRACTS THAT | | | |
| 6 | AUTOMATICALLY RENEW FOR MORE THAN ONE MONTH, TO NOTIFY | | | |
| 7 | THE CONSUMERS IN WRITING PRIOR TO THE CANCELLATION | | | |
| 8 | DEADLINE IN THE AUTOMATIC RENEWAL CLAUSE. | | | |
| 9 | The General Assembly of North Carolina enacts: | | | |
| 10 | SECTION 1. Article 1 of Chapter 75 of the General Statutes is amended by | | | |
| 11 | adding a new section to read: | | | |
| 12 | "§ 75-40. Contracts with automatic renewal clauses. | | | |
| 13 | (a) Any person, firm, or corporation engaged in commerce that sells or offers to | | | |
| 14 | sell any products or services to a consumer pursuant to a contract, where the contract | | | |
| 15 | automatically renews unless the consumer cancels the contract, shall disclose the | | | |
| 16 | automatic renewal clause clearly and conspicuously in the contract, including the | | | |
| 17 | cancellation procedure. | | | |
| 18 | (b) Any person, firm, or corporation engaged in commerce that sells or offers to | | | |
| 19 | sell any products or services to a consumer pursuant to a contract, where the contract | | | |
| 20 | automatically renews for a specified term of more than one month unless the consumer | | | |
| 21 | cancels the contract, shall notify the consumer in writing of the automatic renewal no | | | |
| 22 | less than 30 days and no more than 60 days before the cancellation deadline as provided | | | |
| 23 | in the automatic renewal clause. The written notice under this subsection shall disclose | | | |
| 24 | clearly and conspicuously all of the following: | | | |
| 25 | (1) That the contract will automatically renew, unless the consumer | | | |
| 26 | cancels the contract. | | | |
| 27 | (2) Where the consumer can obtain details not contained in the contract's | | | |
| 28 | automatic renewal clause of the automatic renewal and the cancellation | | | |
| 29 | procedure. | | | |

General Assembly of North Carolina

| 1 | <u>(c)</u> | <u>A per</u> | son, firm, or corporation that fails to comply with subsection (a) of this | | |
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| 2 | section or, for any contract that automatically renews for a specified term of more than | | | | |
| 3 | one month, subsection (b) of this section is in violation of this section unless the person, | | | | |
| 4 | firm, or corporation demonstrates that all of the following are its routine business | | | | |
| 5 | practice: | | | | |
| 6 | | <u>(1)</u> | It has established and implemented written procedures to comply with | | |
| 7 | | | this section and enforces compliance with the procedures. | | |
| 8 | | (2) | Any failure to comply with this section is the result of error. | | |
| 9 | | (3) | Where an error has caused the failure to comply with this section, it | | |
| 10 | | | provides a full refund or credit for all amounts billed to or paid by the | | |
| 11 | | | consumer from the date of the renewal until the date of the termination | | |
| 12 | | | of the contract, or the date of the subsequent notice of renewal, | | |
| 13 | | | whichever occurs first. | | |
| 14 | <u>(d)</u> | A vio | lation of this section is an unfair trade practice under G.S. 75-1.1." | | |
| 15 | | SECT | FION 2. This act becomes effective October 1, 2007, and applies to | | |
| 16 | contracts | entered | d into on or after that date. | | |